

"How can I know where I am financially?"

The Vision: Do you want to...

- Avoid ugly financial "surprises"?
- Learn ahead of time about employee and/or customer "issues"?
- Have an easy way to track your company goals every week?

The *Problem:* You get your Profit and Loss Statement and Balance Sheet (late) every month. So you glance at the "net profit" on the P & L and think, "*I'll look at this stuff later.*" Two problems here: 1) You drown in too much information from your "financials". 2) A month is an eternity in today's fast paced world!

The *Solution*: Have this *Weekly Financial Flash* Report on your desk every Monday morning. The Report below gave me all my critical information on just one easily digestible page. I called it my "State of the Union" report. In business you will always have problems BUT I hated being "sand bagged" with ugly surprises! This Report was my Early Warning System!

The **quick FIX**: A one page "Early Warning System" that lets you know what is coming at you! Of course, just one page isn't going to build a complete "Business Infrastructure" for you. To receive the complete 1200 page SFS "Business in a box" (AND our 3,000 page USB "Business on a Flash Drive"!) you'll just need to attend our <u>Strategies for Success</u> seminar! Let me know how this Finance Flash Report works for you!

Steve Toburen

If you like this Orientation you'll LOVE Strategies for Success-

Invest 5 days with *Strategies for Success* (SFS) and you'll gain **years** of experience in measuring your financials, creating a marketing plan and building a truly lucrative, "real" business.

Do you struggle with any of the challenges below? Then just click for the solutions! Remember, this is just a taste of the proven "Success Resources" SFS will give you:

- Want regular cash flow? Get regular commercial work!
- This economy is killing me. How can I survive?
- How to build encapsulation maintenance routes
- Putting a price on your cleaning business step by step!
- It is possible to build personal wealth in the cleaning industry.

There is no other program like SFS. Interested? Call your Jon-Don rep or follow these links:

- Frequently Asked Questions about SFS
- Why should I invest five days of my life to attend SFS?
- Here is what you will learn at SFS- day by day.
- Skeptical with all the "snake oil" out there? Read what our members say...
- Read these SFS Member "bios" of what happened after SFS!

Remember, SFS has transformed the lives of almost 3,000 people in the cleaning and restoration industry. **Why not you?** I urge you to investigate SFS.

Steve Toburen



Finances: 1. Cash on hand in opera	ting bank account:							
2. Available funds in other accounts:		Specify account(s):						
3. Credit line balance:		Specify accounts(s):						
4. Current accounts receivable:		_ Specify due next week:			Due over next 30 days:			
5. Current accounts payable:		_ Specify due next week:			Due over next 30 days:			
6. Large foreseeable expenses: Item: Item:							Amount:	
							Amount:	
Sales: Total sales for last week: Itemized sales for last week: Fire: Commercial:		% of total Wate			Goal:		% toward goal: % of total	
				Water:	er:			
				Residential:				
Stay Beauti	iful:							
		Commercial			Residential			
New signed "Stay B	Seautiful" contracts	s:			_			
Current Restoration Jobs:	Insured	Projected and	ount 9	% completed	d N	Notes		
Pending contracts/	restoration work:							
Job Next step			Date need	led <i>A</i>	Assigne	ed		
Number of referrals	received during the	week:						
Cheerleader index nu	umbers:						_	
Employee/equipme	Overtime worked:			Hours \$ amount				
Total number of callback	ss received:	Note: Attach	a copy eac	ch complete	d Custo	omer Concern S	Sheet	
Itemize all broken/damag	ged equipment:							
Current employee "issue	s":							

Flash Report for the week of ______ through _____