

"How can I keep my equipment working ... ?"

The *Vision:* A smoothly functioning company (with reliable, "always working" equipment) that is a routine "cash flow machine" for you! (Plus you achieve <u>Personal Freedom</u>!)

The *Problem:* Your under pressure employees will swap out a broken item for a good machine and keep on working. (OK, no problem- Production comes first!) BUT THEN they just put the non-working equipment "back on the shelf" so a different tech takes the broken machine out on the job site! And this vicious circle just keeps repeating itself!

The **Solution**: When something breaks it is <u>immediately "red-tagged"</u> with a brief description of the problem. (Red tag: *"Broken scrub wand valve"*) Then the original tech fills out the top section of this Equipment Repair Sheet and gives one copy to the office and the other to your Maintenance/Repair Tech. (Including WHERE the non-working equipment is located.)

The **quick** *FIX*: Use this Equipment Repair Sheet (ERS) to let the office know not to send this item out. Plus the ERS will add a <u>"sense of urgency"</u> to get it fixed FAST. And most importantly you now have a document focused on *"HOW can we keep this breakage from happening again?"*

<u>Steve Toburen</u>

If you like this Form you'll LOVE Strategies for Success-

Invest 5 days with *Strategies for Success* (SFS) and you'll gain **years** of experience in measuring your financials, creating a marketing plan and building a truly lucrative, "real" business. Do you struggle with any of the challenges below? Then just click for the solutions! Remember, this is just a taste of the proven "Success Resources" SFS will give you:

- Do you have a personal "Disaster Plan" in place?
- What equipment should I buy with \$5,000.00 for a carpet cleaning start-up?
- Bill Yeadon's Cleaning and Restoration marketing checklist
- How to train your field techs for referrals.
- It is possible to build personal wealth in the cleaning industry.

There is no other program like SFS. Interested? Call your Jon-Don rep or follow these links:

- <u>Frequently Asked Questions about SFS</u>
- Why should I invest five days of my life to attend SFS?
- Here is what you will learn at SFS- day by day.
- Skeptical with all the "snake oil" out there? Read what our members say...
- Read these SFS Member "bios" of what happened after SFS!

Remember, SFS has transformed the lives of almost 3,000 people in the cleaning and restoration industry. **Why not you?** I urge you to investigate SFS.

Steve Toburen



Equipment Repair Sheet

Date:	Has item been "red-tagged?
Section below to be filled out by Field Technician:	Name:
Damaged/ Non-working item:	Is item still usable?
When do we need item repaired by?	Backup equipment available?
Where is item located now?	
What happened?	
HOW can we keep damage from happening again?	
Signed:	Date:
Section below to be filled out by Maintenance/Repair Tech:	
Describe actual damage to item:	
Is unit repairable? Cost effective to do so?	
Can we repair in-house? If not, where do we need to send it?	
Repair parts needed/cost:	
Actual time needed for repair:	
WHAT procedure(s) do we need to change to keep this damage from happening again:	
Signed:	Date:
Office Use:	Name:
What changes/ reminders need to be made?	
Should topic be brought up in company meeting?	If so, list out suggestions:
Final changes implemented? List out what they are:	
Signed:	Date:

